

US investor group goes international

Las Vegas-based referral agency Maverick Investor Group, LLC, has decided that the time is ripe to move into Nicaragua where it will be working with investors and a private network of agents to sell the Seaside Mariana Spa & Golf Resort at, it says, "prices and terms that will never be offered to the public."

Why now? "Over the last two years Maverick has been reviewing real estate projects in Europe, the Middle East, the Caribbean and Central America," says partner Matthew Bowles. "In our opinion Nicaragua is going to be one of the premiere emerging markets on the world stage. In Central America, Panama and Costa Rica have already had economic growth, tourism explosions and an explosion in property values over the last 15 years."

Maverick can see the same lifestyle at a lower cost in Nicaragua and it says it has found a "perfect storm" of Jack Nicklaus Signature Golf Courses, good beach frontages, and the country's first 5-Star Resort at Mariana.

New directions

This will be a different challenge for Maverick. "Most of our deals up to this point have been located within the US," says Bowles. But now "we are making a full-blown move into the international arena looking to build relationships with international agents and buyers.

Bowles is keen to point out that Maverick is not in a formal "partnership" with Grupo Mariana and will only be paid a referral fee from the seller when a full sales transaction takes place.

"We introduce people to buying opportunities for freehold real property only," he says. "Maverick does not offer any securities, nor does it pool multiple buyers money together. And does not handle the buyers' money."

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